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# Vuzix and XOEye Technologies Deliver Largest Commercial Roll-Out of Wearable Technology to Lee Company

## Large-Scale Roll-Out of M100 Smart Glasses, Lee Company Standardizes on Wearable Technology Solutions for Remote Support, Training and Documentation, Customer Communications and Transparency and Improving Operational Efficiencies and Workflow

ROCHESTER, N.Y., Jan. 4, 2016 /PRNewswire/ -- [Vuzix® Corporation](#) (NASDAQ: VUZI), ("Vuzix" or, the "Company"), a leading supplier of video eyewear and smart glasses products in the consumer, enterprise and entertainment markets, is pleased to announce that the company and [XOEye Technologies](#), a leading enterprise wearables solutions company that is reshaping industrial business processes and data capture, have launched the successful commercial roll-out of wearable technology with Lee Company, a \$150 million comprehensive residential and commercial heating, cooling, appliance and facilities solutions company. Vuzix, XOEye and Lee Company will be at CES® 2016 this week in Las Vegas showcasing the solution in the Vuzix booth #14048 in the Central Hall of the Las Vegas Convention Center.

Initially, 500 Vuzix M100 Smart Glasses bundled with XOEye's custom applications, including telepresence, and its proprietary, cloud-based Vision® platform, have shipped to Lee Company for their field service technicians remote work environments and for internal stakeholders. The solution facilitates real-time communications for Lee Company's technicians, provides attachable video-to-electronic service tickets and greater transparency to its customers, enables real-time remote support and access to subject matter experts, and creates additional daily workflow enhancements to its internal and field services teams across the region.

"Our partnership with XOEye continues to advance with successful M100 Smart Glasses implementations with progressive companies like Lee Company, who are a great example of how wearables are operationally transforming the enterprise," said Paul Travers, President and Chief Executive Officer of Vuzix. "We're excited to be a partner in their continued success."

"Lee Company is truly a first-mover with its unprecedented commitment to wearable technology as a change agent within their organization and extended to their customers," said XOEye Technologies CEO, Aaron Salow. "We are excited about this initial roll-out and stand ready to support Lee Company's operational transition to wearables with

XOEye's integration into their existing workflow."

"Vuzix' M100 Smart Glasses with XOEye's wearable solutions and data analytics have transformed the way our field service personnel interact with each other and our customers every day across all critical service sectors including hospitals and other 24/7 critical companies who require quick resolve and cannot tolerate extended downtime due to lengthy and costly repair times," said Richard Perko, President of Lee Company. "The business case to standardize on Vuzix and XOEye solutions across our business is clear – the solution provides greater employee retention especially for our mature workers, greater transparency with our prospects and customers, and increased operational efficiencies. There is a tremendous amount of excitement for this roll-out at Lee Company. The service industry has remained unchanged in terms of operational process for 50 years. With wearables, Lee Company is going to be well positioned as a sophisticated technology-led service leader in the region."

The videos and data collected on a daily basis from the field technicians are shared internally as a training resource on Lee Company's service support library. The support center significantly improves training hours and empowers employees with mission-critical information to complete their job in the most efficient time, saving the company a number of service-hours per week.

### **About XOEye Technologies**

XOEye is pioneering a renaissance in the way business with field service teams operate with its industrial-grade wearable technology solutions. It combines wearable computing devices equipped with custom applications and cloud-based software for an end-to-end solution that delivers real-time communication and efficiency solutions for both employee and customer. Business processes including on-site service, training, sales, and auditing can now be supported remotely while improving productivity and service quality. Data and content, including live-streaming video and real-time two-way audio, can be communicated from the device and accessed through XOEye Vision™, XOEye's enterprise-grade, cloud hosted platform. For more information please visit [www.xoeye.com](http://www.xoeye.com).

### **About Lee Company**

Lee Company, a \$150 million comprehensive facilities solutions and home services company with over 850 employees, was founded by Leon Lee in 1944. The company's home services include: heating and air conditioning, plumbing, electrical, home security, home improvements, window replacement and appliance repair. Lee Company also offers facilities services and solutions for companies and organizations in the government, institutional, commercial, health care and industrial areas. Among its many recognitions, Lee Company was recently honored by the Associated General Contractors of America with the 2015 Subcontractor of the Year award in the \$10 million+ category.

### **About Vuzix Corporation**

Vuzix is a leading supplier of Video Eyewear and Smart Glasses products in the consumer, commercial and entertainment markets. The Company's products include personal display and wearable computing devices that offer users a portable high quality

viewing experience, provide solutions for mobility, wearable displays and virtual and augmented reality. Vuzix holds 41 patents and 15 additional patents pending and numerous IP licenses in the Video Eyewear field. The Company has won Consumer Electronics Show (or CES) awards for innovation for the years 2005 to 2015 and several wireless technology innovation awards among others. Founded in 1997, Vuzix is a public company (NASDAQ: VUZI) with offices in Greater Rochester, NY, Oxford, UK and Tokyo, Japan.

### **Forward-Looking Statements Disclaimer**

Certain statements contained in this news release are "forward-looking statements" within the meaning of the Securities Litigation Reform Act of 1995 and applicable Canadian securities laws. Forward looking statements contained in this release relate to the success of XOeye and Lee corporation m100 product roll out and their solutions usability with the M100 Smart Glasses and among other things the Company's leadership in the Video Eyewear, VR and AR display industry. They are generally identified by words such as "believes," "may," "expects," "anticipates," "should" and similar expressions. Readers should not place undue reliance on such forward-looking statements, which are based upon the Company's beliefs and assumptions as of the date of this release. The Company's actual results could differ materially due to risk factors and other items described in more detail in the "Risk Factors" section of the Company's Annual Reports and MD&A filed with the United States Securities and Exchange Commission and applicable Canadian securities regulators (copies of which may be obtained at [www.sedar.com](http://www.sedar.com) or [www.sec.gov](http://www.sec.gov)). Subsequent events and developments may cause these forward-looking statements to change. The Company specifically disclaims any obligation or intention to update or revise these forward-looking statements as a result of changed events or circumstances that occur after the date of this release, except as required by applicable law.

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